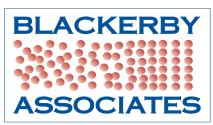
#### Senior Services Strategic Plan 2009 Environmental Scan



Transforming Organizations

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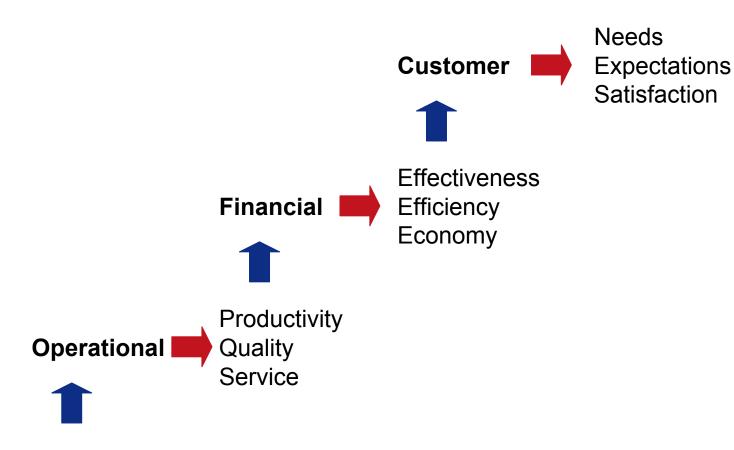


City of Phoenix

Human Services Department Senior Services Division February 2004

### Perspectives





Learning Improve Innovate Develop

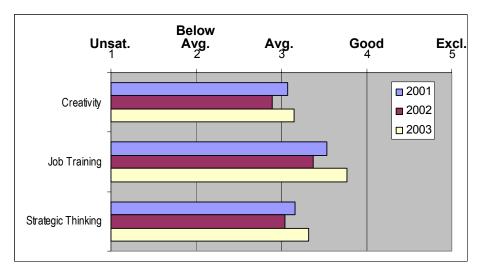
The Balanced Scorecard (1996) and The Strategy-Focused Organization (2001) by Robert S. Kaplan and David P. Norton, Harvard Business School Press, Boston.

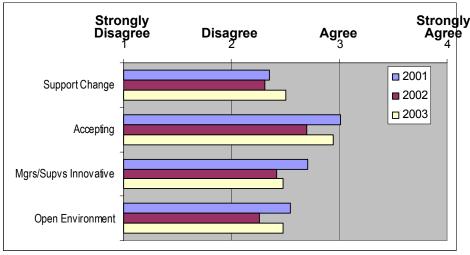
# **SSD Learning Factors**



#### Employee Survey 2003

- Job Training has highest value, 2<sup>nd</sup> most improved in 2003
- All values are below "good" or "agree"
- Three Learning
   Factors have lowest values of 16 Diversity
- Little change since 2001; culture supports the status quo



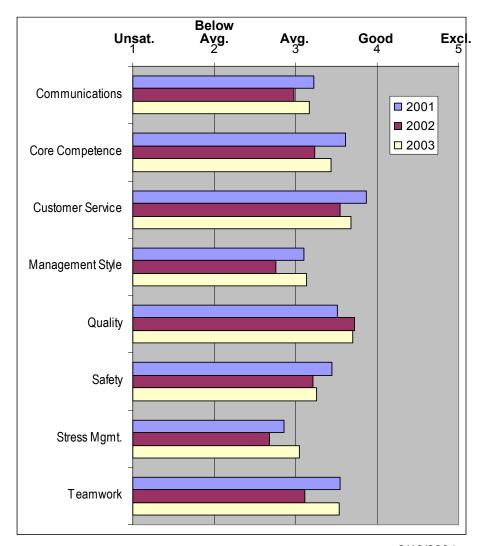


## **SSD Operational Factors**



#### Employee Survey 2003

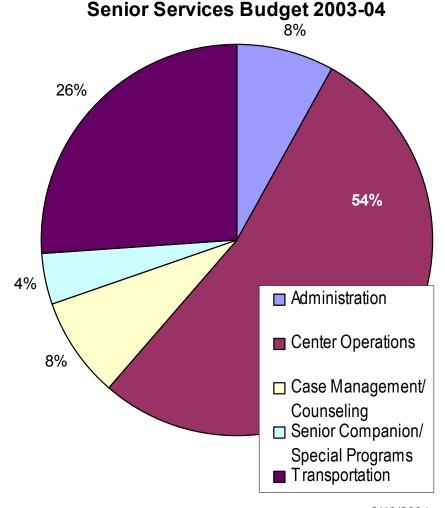
- Best factors are customer service, quality
- All factors are below "good"
- 2003 not significantly above 2001
- No significant change over two years



# Financial Perspective



- Administration is a small part of the program; 92% is field client services
- New facilities to meet growing client base, but staff positions frozen at 165.6

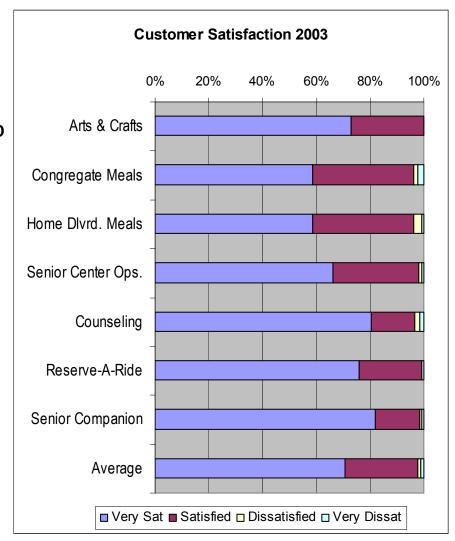


## **Customer Perspective**



#### Customer Satisfaction Survey 2003

- Satisfaction rate = 94-98%
- Very Satisfied = 58-80%
- Dissatisfaction rate = 4% or less
- Counseling satisfaction rate grew most, from 74% in 2001 to 97% in 2003
- Meals have lowest scores
- Paradox: internal survey
   vs. customer satisfaction



# **Customer Perspective**



#### ASU Study 2002 - Gitelson

- 43-68% of clients want to spend more time at the Center
- Participants are busy, active people
- Lots of variability by Center
- South Mountain: transportation issue

